THE FUTURE OF MARTECH MarTech is CRM concerned with creating, managing and using digital tools that make it possible for marketers to automate tasks and make data-driven decisions. TechTarget¹ **GROWTH** & ROI growth of of marketers rely of marketers MarTech vendors on MarTech to plan to increase in 2017 alone² increase ROI³ spending in MarTech

VOICE-ASSISTED TECHNOLOGY

AUGMENTED & VIRTUAL REALITY

in the next year⁴

If you've ever said "Hey, Alexa," you know the power of voice-assisted technology.

50% of all internet searches will be voice searches by 2020⁵

— Major Players —



Eye tracking and facial recognition, no longer just for the movies, are being embraced by marketers.

The economic impact of VR and AR is predicted to reach \$29.5B by 2020⁶

Major Players —







to provide interactive customer experiences. **BIOMETRICS**

HYPER-TAILORED BRAND EXPERIENCES

\$41.8B is the predicted market worth of biometric systems by 2023'

Marketers are increasingly looking to video

— Major Players —

:) Affectiva



DATA SOURCES

1 https://searchcrm.techtarget.com/definition/MarTech-marketing-technology

2 https://MarTechtoday.com/wp-content/uploads/cld-assets/marketing_technology_landscape_2018_slide_calz3w.jpg

3 http://research.ascend2.com/2017-marketing-technology-roi/

4 http://ww2.conductor.com/rs/149-ZMU-763/images/Marketing-Executives-Study-Research-2018.pdf

5 https://www.campaignlive.co.uk/article/just-say-it-future-search-voice-personal-digital-assistants/1392459

6 https://bootcampdigital.com/must-know-stats-about-augmented-reality-marketing/ 7 https://www.marketsandmarkets.com/PressReleases/biometric-technologies.asp

